Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

2012

Open to Public Inspection

A For the 2012 calendar year, or tax year beginning 10/01 **, 2012, and ending** 9/30 **, 2013**

B Check if applicable:
- [ ] Address change
- [ ] Name change
- [ ] Initial return
- [ ] Terminated
- [ ] Amended return
- [ ] Application pending

C
GIRL SCOUTS OF EASTERN MISSOURI, INC.
2300 BALL DRIVE
ST. LOUIS, MO 63146

D Employer Identification Number: 43-0662471

E Telephone number: 314-592-2300

G Gross receipts $ 15,951,939.

F Name and address of principal officer: BONNIE BARCZYKOWSKI
Same As C Above

H(a) Is this a group return for affiliates? [ ] Yes [X] No

H(b) Are all affiliates included? [ ] Yes [ ] No
If "No," attach a list. (see instructions)

I Tax-exempt status: [X] 501(c)(3) [ ] 501(c) ( )◄ (insert no.) [ ] 4947(a)(1) or [ ] 527

J Website: ► WWW.GIRLSCOUTSEM.ORG

H(c) Group exemption number ►

K Form of organization: [X] Corporation [ ] Trust [ ] Association [ ] Other ►

L Year of Formation: 1927

M State of legal domicile: MO

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities: GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE.

2 Check this box ► [ ] if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	3	23
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	23
5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	261
6	Total number of volunteers (estimate if necessary)	6	17,682
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	1,191,990.	1,280,329.
	9	Program service revenue (Part VIII, line 2g)	904,992.	1,163,561.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	520,854.	309,673.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	9,201,249.	8,781,779.
	12	Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12)	11,819,085.	11,535,342.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	424,204.	384,734.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	5,847,056.	6,005,708.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25) ► 812,078.		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	6,537,422.	5,794,553.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	12,808,682.	12,184,995.
	19	Revenue less expenses. Subtract line 18 from line 12	-989,597.	-649,653.
			Beginning of Current Year	**End of Year**
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	24,095,840.	22,829,862.
	21	Total liabilities (Part X, line 26)	1,963,296.	1,572,707.
	22	Net assets or fund balances. Subtract line 21 from line 20	22,132,544.	21,257,155.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

► Mary Ann Altergott — Signature of officer — Date 2/6/2014

► MARY ANN ALTERGOTT — Type or print name and title: Board Chair

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check [ ] if self-employed	PTIN
Roger G. Toennies, CPA		1-7-14		P00019708

Firm's name ► Schmersahl Treloar & Co., PC
Firm's address ► 10805 Sunset Office Drive, Ste 400
St. Louis, MO 63127

Firm's EIN ► 43-1540459
Phone no. (314) 966-2727

May the IRS discuss this return with the preparer shown above? (see instructions) [X] Yes [ ] No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III . . . . . [X]

1 Briefly describe the organization's mission:

GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . [ ] **Yes** [X] **No**

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . [ ] **Yes** [X] **No**

If 'Yes,' describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: _____) (Expenses $ 10,937,205. including grants of $ _____) (Revenue $ 1,324,930.)

See Schedule O

4b (Code: _____) (Expenses $ _____ including grants of $ _____) (Revenue $ _____)

See Schedule O

4c (Code: _____) (Expenses $ _____ including grants of $ _____) (Revenue $ _____)

See Schedule O

4d Other program services. (Describe in Schedule O.) See Schedule O

(Expenses $ including grants of $) (Revenue $)

4e Total program service expenses ► 10,937,205.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If 'Yes,' complete Schedule A*	1	X	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If 'Yes,' complete Schedule C, Part I.*	3		X
4	**Section 501(c)(3) organizations** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If 'Yes,' complete Schedule C, Part II*	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If 'Yes,' complete Schedule C, Part III*	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If 'Yes,' complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If 'Yes,' complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If 'Yes,' complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management credit repair, or debt negotiation services? *If 'Yes,' complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If 'Yes,' complete Schedule D, Part V*	10	X	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings and equipment in Part X, line 10? *If 'Yes,' complete Schedule D, Part VI*	11 a	X	
b	Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If 'Yes,' complete Schedule D, Part VII*	11 b		X
c	Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If 'Yes,' complete Schedule D, Part VIII*	11 c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If 'Yes,' complete Schedule D, Part IX*	11 d	X	
e	Did the organization report an amount for other liabilities in Part X, line 25? *If 'Yes,' complete Schedule D, Part X*	11 e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If 'Yes,' complete Schedule D, Part X*	11 f		X
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? *If 'Yes,' complete Schedule D, Parts XI, and XII*	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional*	12 b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If 'Yes,' complete Schedule E*	13		X
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If 'Yes,' complete Schedule F, Parts I and IV*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If 'Yes,' complete Schedule F, Parts II and IV*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If 'Yes,' complete Schedule F, Parts III and IV*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If 'Yes,' complete Schedule G, Part I (see instructions)*	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If 'Yes,' complete Schedule G, Part II*	18		X
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If 'Yes,' complete Schedule G, Part III*	19		X
20 a	Did the organization operate one or more hospital facilities? *If 'Yes,' complete Schedule H*	20		X
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		

Part IV **Checklist of Required Schedules** *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If 'Yes,' complete Schedule I, Parts I and II*	**21**		X
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If 'Yes,' complete Schedule I, Parts I and III*	**22**	X	
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If 'Yes,' complete Schedule J*	**23**	X	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, and that was issued after December 31, 2002? *If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,'go to line 25*	**24a**		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	**24b**		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	**24c**		
d	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	**24d**		
25 a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If 'Yes,' complete Schedule L, Part I*	**25a**		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If 'Yes,' complete Schedule L, Part I*	**25b**		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If 'Yes,' complete Schedule L, Part II*	**26**		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If 'Yes,' complete Schedule L, Part III*	**27**		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If 'Yes,' complete Schedule L, Part IV*	**28a**		X
b	A family member of a current or former officer, director, trustee, or key employee? *If 'Yes,' complete Schedule L, Part IV*	**28b**		X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If 'Yes,' complete Schedule L, Part IV*	**28c**		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If 'Yes,' complete Schedule M*	**29**		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If 'Yes,' complete Schedule M*	**30**		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If 'Yes,' complete Schedule N, Part I*	**31**		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If 'Yes,' complete Schedule N, Part II*	**32**		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If 'Yes,' complete Schedule R, Part I*	**33**		X
34	Was the organization related to any tax-exempt or taxable entity? *If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1*	**34**	X	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	**35a**		X
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If 'Yes,' complete Schedule R, Part V, line 2*	**35b**		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If 'Yes,' complete Schedule R, Part V, line 2*	**36**		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If 'Yes,' complete Schedule R, Part VI*	**37**		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O.	**38**	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V. ☐

				Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	**1 a**	23			
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	**1 b**	0			
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			**1 c**	X	
2 a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	**2 a**	261			
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			**2 b**	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file*. (see instructions)					
3 a Did the organization have unrelated business gross income of $1,000 or more during the year?			**3 a**		X
b If 'Yes' has it filed a Form 990-T for this year? *If 'No,' provide an explanation in Schedule O*			**3 b**		
4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			**4 a**		X
b If 'Yes,' enter the name of the foreign country: ►					
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.					
5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			**5 a**		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			**5 b**		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?			**5 c**		
6 a Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?			**6 a**		X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			**6 b**		
7 Organizations that may receive deductible contributions under section 170(c).					
a Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			**7 a**		X
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?			**7 b**		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			**7 c**		X
d If 'Yes,' indicate the number of Forms 8282 filed during the year	**7 d**				
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			**7 e**		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			**7 f**		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			**7 g**		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			**7 h**		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			**8**		
9 Sponsoring organizations maintaining donor advised funds.					
a Did the organization make any taxable distributions under section 4966?			**9 a**		
b Did the organization make a distribution to a donor, donor advisor, or related person?			**9 b**		
10 Section 501(c)(7) organizations. Enter:					
a Initiation fees and capital contributions included on Part VIII, line 12	**10 a**				
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	**10 b**				
11 Section 501(c)(12) organizations. Enter:					
a Gross income from members or shareholders	**11 a**				
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	**11 b**				
12 a Section 4947(a)(1) non - exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?			**12 a**		
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year	**12 b**				
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a Is the organization licensed to issue qualified health plans in more than one state?			**13 a**		
Note. See the instructions for additional information the organization must report on Schedule O.					
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	**13 b**				
c Enter the amount of reserves on hand	**13 c**				
14 a Did the organization receive any payments for indoor tanning services during the tax year?			**14 a**		X
b If 'Yes,' has it filed a Form 720 to report these payments? *If 'No,' provide an explanation in Schedule O*			**14 b**		

Part VI **Governance, Management and Disclosure** *For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI . . . . . [X]

Section A. Governing Body and Management

				Yes	No
1 a	Enter the number of voting members of the governing body at the end of the tax year. . . . . If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	**1 a**	23		
b	Enter the number of voting members included in line 1a, above, who are independent	**1 b**	23		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	**2**			X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	**3**			X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	**4**			X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	**5**			X
6	Did the organization have members or stockholders?	**6**			X
7 a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	**7 a**			X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body?	**7 b**			X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?	**8 a**		X	
b	Each committee with authority to act on behalf of the governing body?	**8 b**		X	
9	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If 'Yes,' provide the names and addresses in Schedule O*	**9**			X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10 a	Did the organization have local chapters, branches, or affiliates?	**10 a**		X
b	If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10 b**		
11 a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11 a**	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O			
12 a	Did the organization have a written conflict of interest policy? *If 'No,' go to line 13*	**12 a**	X	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12 b**	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If 'Yes,' describe in Schedule O how this is done* . . . . . See Schedule O	**12 c**	X	
13	Did the organization have a written whistleblower policy?	**13**	X	
14	Did the organization have a written document retention and destruction policy?	**14**	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official . . See Schedule O	**15 a**	X	
b	Other officers of key employees of the organization	**15 b**		X
	If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16 a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16 a**		X
b	If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	**16 b**		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ► None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

[ ] Own website [ ] Another's website [X] Upon request [ ] Other *(explain in Schedule O)*

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:

► CARL HILL 2300 BALL DRIVE ST. LOUIS MO 63146 314-592-2300

Part VII **Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII. ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) JOHN K. NICKEL Director	1 0	X						0.	0.	0.
(2) CYNTHIA HEATH Director	1 0	X						0.	0.	0.
(3) ANN M. BOLLONE Director	1 0	X						0.	0.	0.
(4) LAUREN CAMPBELL-WEBB Director	1 0	X						0.	0.	0.
(5) KAREN A. DAVIS Director	1 0	X						0.	0.	0.
(6) H. JILL FIVECOAT Director	1 0	X						0.	0.	0.
(7) PAMELA S. JONES Director	1 0	X						0.	0.	0.
(8) AMPY KOLLMAN-MOORE Director	1 0	X						0.	0.	0.
(9) CINDY M. LEWIS Director	1 0	X						0.	0.	0.
(10) LINDA LOCKE Director	1 0	X						0.	0.	0.
(11) MARY V. MASON, MD Director	1 0	X						0.	0.	0.
(12) MARK ALLEN SCHWEISS Director	1 0	X						0.	0.	0.
(13) SARAH SIEGEL, ESQ. Director	1 0	X						0.	0.	0.
(14) JOAN M. SWARTZ Director	1 0	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(cont)*

(A) Name and title	(B) Average hours per week (list any hours for related organiza - tions below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(15) PATRICIA SMITH-THURMAN	1									
Director	0	X						0.	0.	0.
(16) TESSA ROLUFS TRELZ	1									
Director	0	X						0.	0.	0.
(17) LINDA ZEMAN	1									
Director	0	X						0.	0.	0.
(18) JAZMYN FERGUSON	1									
Director	0	X						0.	0.	0.
(19) DONNA DOERHOFF	1									
Director	0	X						0.	0.	0.
(20) CYNDY DONATO	1									
Director	0	X						0.	0.	0.
(21) MAURA HIGGINS	1									
Director	0	X						0.	0.	0.
(22) JADE DOMINIQUE JAMES, MD	1									
Director	0	X						0.	0.	0.
(23) CHARLES MEDELBERG	1									
Director	0	X						0.	0.	0.
(24) STEVEN POZARIC	1									
Director	0	X						0.	0.	0.
(25) AMANDA GIOIA	1									
Director	0	X						0.	0.	0.
1 b Sub-total ►								0.	0.	0.
c Total from continuation sheets to Part VII, Section A ►								643,137.	0.	61,163.
d Total (add lines 1b and 1c) ►								643,137.	0.	61,163.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ► 4

		Yes	No
3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If 'Yes,' complete Schedule J for such individual*	3		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If 'Yes' complete Schedule J for such individual*	4	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If 'Yes,' complete Schedule J for such person*	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
GOLDEN RIVER RANCH, LLC 21 WESTWOOD COUNTRY CLUB DRIVE ST. LOUIS, MO	RENT	469,004.
CHARTWELL'S DINING SERVICES PO BOX 91337 CHICAGO, IL 60693	FOOD SERVICE	206,615.

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 in compensation from the organization ► 2

Form 990

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Form 990

OMB No. 1545-0047

2012

Name of the Organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer Identification number: 43-0662471

Part VII Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
ZOE HILLENMEYER	1									
Director	0	X						0.	0.	0.
KAYLA SCHIEFFER	1									
Director	0	X						0.	0.	0.
ARLINDA WARREN	1									
Secretary	0	X		X				0.	0.	0.
VALERIE E. PATTON	1									
Treasurer	0	X		X				0.	0.	0.
HAROLD P. MUELLER	1									
Secretary	0	X		X				0.	0.	0.
JULIANNE NIEMANN	1									
Treasurer	0	X		X				0.	0.	0.
MARY ANN ALTERGOTT	1									
Board Chair	0	X		X				0.	0.	0.
VIVIAN M. LUCE	1									
1st Vice Chair	0	X		X				0.	0.	0.
CONNIE ARGOTSINGER	1									
2nd Vice Chair	0	X		X				0.	0.	0.
CARL HILL	40									
CFO	0			X				121,612.	0.	10,585.
DONNA K. MARTIN	40									
CEO till 6/2013	0			X				207,203.	0.	19,829.
BONNIE BARCZYKOWSKI	40									
CEO	0			X				91,719.	0.	14,898.
KATHLEEN DABROWSKI	40									
COO	0					X		103,603.	0.	9,901.
KATHRYN L. KIEFER	40									
CCO	0					X		119,000.	0.	5,950.

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns	1a 536,363.				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 743,966.				
	g Noncash contributions included in lns 1a-1f: $					
	h **Total.** Add lines 1a-1f ►		1,280,329.			
PROGRAM SERVICE REVENUE		Business Code				
	2a CAMP FEES	900099	679,180.	679,180.		
	b OTHER PROGRAM EVENTS	900099	484,381.	484,381.		
	c					
	d					
	e					
	f All other program service revenue					
	g **Total.** Add lines 2a-2f ►		1,163,561.			
OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts) ►		188,302.			188,302.
	4 Income from investment of tax-exempt bond proceeds ►					
	5 Royalties ►					
		(i) Real / (ii) Personal				
	6a Gross rents					
	b Less: rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss) ►					
		(i) Securities / (ii) Other				
	7a Gross amount from sales of assets other than inventory	950,485.				
	b Less: cost or other basis and sales expenses	829,114.				
	c Gain or (loss)	121,371.				
	d Net gain or (loss) ►		121,371.	121,371.		
	8a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c). See Part IV, line 18	a				
	b Less: direct expenses	b				
	c Net income or (loss) from fundraising events ►					
	9a Gross income from gaming activities. See Part IV, line 19	a				
	b Less: direct expenses	b				
	c Net income or (loss) from gaming activities ►					
	10a Gross sales of inventory, less returns and allowances	a 12258868.				
	b Less: cost of goods sold	b 3,587,483.				
	c Net income or (loss) from sales of inventory ►		8,671,385.			8,671,385.
	Miscellaneous Revenue	Business Code				
	11a MISCELLANEOUS	900099	70,396.			70,396.
	b APPROPRIATED FROM TRUST	900099	50,468.	50,468.		
	c 3RD PARTY TRUST	900099	-10,470.	-10,470.		
	d All other revenue					
	e **Total.** Add lines 11a-11d ►		110,394.			
	12 **Total revenue.** See instructions ►		11,535,342.	1,324,930.	0.	8,930,083.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX. ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States. See Part IV, line 22	384,734.	384,734.		
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	666,700.	578,667.	27,349.	60,684.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7 Other salaries and wages	4,276,235.	3,694,498.	182,552.	399,185.
8 Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits	626,286.	565,676.	16,470.	44,140.
10 Payroll taxes	436,487.	380,500.	16,793.	39,194.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amt exceeds 10% of line 25, column (A) amt, list line 11g expenses on Sch O)	303,562.	203,277.	52,529.	47,756.
12 Advertising and promotion	185,222.	147,185.	8,034.	30,003.
13 Office expenses	879,322.	831,445.	15,859.	32,018.
14 Information technology				
15 Royalties				
16 Occupancy	800,007.	745,745.	14,422.	39,840.
17 Travel	206,446.	197,457.	3,242.	5,747.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	3,558.	3,558.		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	195,044.	195,044.		
23 Insurance	282,650.	270,434.	12,102.	114.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a TROOP COMMISSIONS	1,928,236.	1,928,236.		
b DISTRICT NEIGHBORHOOD COSTS	312,534.	312,534.		
c MISCELLANEOUS	274,354.	110,259.	78,041.	86,054.
d RECRUITMENT	107,886.	107,886.		
e All other expenses	315,732.	280,070.	8,319.	27,343.
25 **Total functional expenses.** Add lines 1 through 24e	12,184,995.	10,937,205.	435,712.	812,078.
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response to any question in this Part X ☐

				(A) Beginning of year		(B) End of year
ASSETS	1	Cash – non-interest-bearing		2,886,905.	1	1,817,709.
	2	Savings and temporary cash investments			2	
	3	Pledges and grants receivable, net		552,488.	3	491,929.
	4	Accounts receivable, net			4	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use		215,778.	8	248,833.
	9	Prepaid expenses and deferred charges		216,196.	9	130,246.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 21,023,967.			
	b	Less: accumulated depreciation	10b 11,318,489.	10,368,778.	10c	9,705,478.
	11	Investments – publicly traded securities		8,355,732.	11	8,946,174.
	12	Investments – other securities. See Part IV, line 11			12	
	13	Investments – program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		1,499,963.	15	1,489,493.
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		24,095,840.	16	22,829,862.
LIABILITIES	17	Accounts payable and accrued expenses		1,312,635.	17	988,274.
	18	Grants payable			18	
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		650,661.	25	584,433.
	26	**Total liabilities.** Add lines 17 through 25		1,963,296.	26	1,572,707.
NET ASSETS OR FUND BALANCES		**Organizations that follow SFAS 117 (ASC 958), check here ► [X] and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		20,255,768.	27	19,429,440.
	28	Temporarily restricted net assets		495,730.	28	337,281.
	29	Permanently restricted net assets		1,381,046.	29	1,490,434.
		Organizations that do not follow SFAS 117 (ASC 958), check here ► ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building, or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		22,132,544.	33	21,257,155.
	34	Total liabilities and net assets/fund balances		24,095,840.	34	22,829,862.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI . . . [X]

1	Total revenue (must equal Part VIII, column (A), line 12)	1	11,535,342.
2	Total expenses (must equal Part IX, column (A), line 25)	2	12,184,995.
3	Revenue less expenses. Subtract line 2 from line 1	3	-649,653.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	22,132,544.
5	Net unrealized gains (losses) on investments	5	467,333.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O) See Schedule O	9	-693,069.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	21,257,155.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII . . . [ ]

			Yes	No
1	Accounting method used to prepare the Form 990: [ ] Cash [X] Accrual [ ] Other _____			
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:			
	[ ] Separate basis [ ] Consolidated basis [ ] Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	X	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:			
	[X] Separate basis [ ] Consolidated basis [ ] Both consolidated and separate basis			
c	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

1 [ ] A church, convention of churches or association of churches described in **section 170(b)(1)(A)(i).**

2 [ ] A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 [ ] A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 [ ] A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____

5 [ ] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 [ ] A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 [X] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 [ ] A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 [ ] An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

10 [ ] An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

11 [ ] An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a [ ] Type I **b** [ ] Type II **c** [ ] Type III – Functionally integrated **d** [ ] Type III – Non-functionally integrated

e [ ] By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box ..... [ ]

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	**11 g (i)**		
(ii) A family member of a person described in (i) above?	**11 g (ii)**		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	**11 g (iii)**		

h Provide the following information about the supported organization(s).

	(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1-9 above or IRC section **(see instructions)**)	**(iv)** Is the organization in column **(i)** listed in your governing document? Yes	No	**(v)** Did you notify the organization in column **(i)** of your support? Yes	No	**(vi)** Is the organization in column **(i)** organized in the U.S.? Yes	No	**(vii)** Amount of monetary support
(A)										
(B)										
(C)										
(D)										
(E)										
Total										

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	1,167,321.	1,147,032.	1,123,634.	1,191,990.	1,280,329.	5,910,306.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4 **Total.** Add lines 1 through 3	1,167,321.	1,147,032.	1,123,634.	1,191,990.	1,280,329.	5,910,306.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						72,314.
6 **Public support.** Subtract line 5 from line 4						5,837,992.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	1,167,321.	1,147,032.	1,123,634.	1,191,990.	1,280,329.	5,910,306.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	292,408.	298,682.	236,032.	245,050.	188,302.	1,260,474.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) See Part IV	257,760.	73,178.	100,495.	436,682.	110,394.	978,509.
11 **Total support.** Add lines 7 through 10						8,149,289.

12 Gross receipts from related activities, etc (see instructions) **12** 5,223,542.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ► ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) **14** 71.64 %

15 Public support percentage from 2011 Schedule A, Part II, line 14 **15** 74.98 %

16 a **33-1/3% support test — 2012.** If the organization did not check the box on line 13, and the line 14 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ► ☒

b **33-1/3% support test — 2011.** If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ► ☐

17 a **10%-facts-and-circumstances test — 2012.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and **stop here.** Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ► ☐

b **10%-facts-and-circumstances test — 2011.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and **stop here.** Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ► ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ► ☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7 a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10 a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 **Total support.** (Add lns 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ► ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2012** (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from **2011** Schedule A, Part III, line 17	18	%

19 a **33-1/3% support tests — 2012.** If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ► ☐

b **33-1/3% support tests — 2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ► ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Part II, Line 10 - Other Income

Nature and Source	2012	2011	2010	2009	2008
MISCELLANEOUS	$ 70,396.	$ 191,376.	$ 105,234.	$ 53,211.	$ 85,646.
CHANGE IN 3RD PARTY TRUST	-10,470.	223,654.	-40,739.	19,967.	172,114.
APPROPRIATION	50,468.	21,652.	36,000.		
Total	$ 110,394.	$ 436,682.	$ 100,495.	$ 73,178.	$ 257,760.

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)
☐ Protection of natural habitat
☐ Preservation of open space
☐ Preservation of an historically important land area
☐ Preservation of a certified historic structure

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ►

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ►$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ►$

(ii) Assets included in Form 990, Part X ►$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ►$

b Assets included in Form 990, Part X ►$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

		Amount
c Beginning balance	1 c	
d Additions during the year	1 d	
e Distributions during the year	1 e	
f Ending balance	1 f	

2 a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explantion has been provided in Part XIII ☐

Part V Endowment Funds. Complete if the organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current	(b) Prior year	(c) Two years	(d) Three years	(e) Four years
1 a Beginning of year balance	8,105,751.	8,212,502.	0.	0.	0.
b Contributions			8,522,294.		
c Net investment earnings, gains, and losses	770,192.	1,256,310.	-309,792.		
d Grants or scholarships					
e Other expenditures for facilities and programs	665,756.	1,363,061.		0.	
f Administrative expenses					
g End of year balance	8,210,187.	8,105,751.	8,212,502.	0.	0.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ► 100.00 %
b Permanent endowment ► _____ %
c Temporarily restricted endowment ► _____ %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

		Yes	No
(i) unrelated organizations	3a(i)		X
(ii) related organizations	3a(ii)		X
b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds. See Part XIII

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1 a Land		2,551,700.		2,551,700.
b Buildings		9,436,645.	5,767,137.	3,669,508.
c Leasehold improvements		4,296,647.	3,229,022.	1,067,625.
d Equipment				
e Other		4,738,975.	2,322,330.	2,416,645.
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ►				9,705,478.

Part VII **Investments — Other Securities.** See Form 990, Part X, line 12. N/A

(a) Description of security or category (including name of security)	**(b)** Book value	**(c)** Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. *(Column (b) must equal Form 990, Part X, column (B) line 12.)* ►		

Part VIII **Investments — Program Related.** See Form 990, Part X, line 13. N/A

(a) Description of investment type	**(b)** Book value	**(c)** Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. *(Column (b) must equal Form 990, Part X, column (B) line 13.)* ►		

Part IX **Other Assets.** See Form 990, Part X, line 15.

(a) Description	**(b)** Book value
(1) BENEFICIAL INTEREST IN THIRD PARTY TRUST	1,489,493.
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. *(Column (b) must equal Form 990, Part X, column (B), line 15.)* ►	1,489,493.

Part X **Other Liabilities.** See Form 990, Part X, line 25.

(a) Description of liability	**(b)** Book value
(1) Federal income taxes	
(2) UNAMORTIZED TENANT IMPROVEMENT ALL	584,433.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. *(Column (b) must equal Form 990, Part X, column (B) line 25.)* ►	584,433.

2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII. ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			**1**	12,082,972.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains on investments	**2a**	467,333.		
b	Donated services and use of facilities	**2b**	4,482.		
c	Recoveries of prior year grants	**2c**			
d	Other (Describe in Part XIII.) See Part XIII	**2d**	75,815.		
e	Add lines **2a** through **2d**			**2e**	547,630.
3	Subtract line **2e** from line **1**			**3**	11,535,342.
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	**4a**			
b	Other (Describe in Part XIII.)	**4b**			
c	Add lines **4a** and **4b**			**4c**	
5	Total revenue. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 12.)*			**5**	11,535,342.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			**1**	12,882,546.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	**2a**	4,482.		
b	Prior year adjustments	**2b**			
c	Other losses	**2c**			
d	Other (Describe in Part XIII.) See Part XIII	**2d**	693,069.		
e	Add lines **2a** through **2d**			**2e**	697,551.
3	Subtract line **2e** from line **1**			**3**	12,184,995.
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	**4a**			
b	Other (Describe in Part XIII.)	**4b**			
c	Add lines **4a** and **4b**			**4c**	
5	Total expenses. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 18.)*			**5**	12,184,995.

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, Line 4 - Intended Uses Of Endowment Fund

TO PROVIDE PERPETUAL, PLANNED, STABLE FUNDING TO AUGMENT ANNUAL OPERATIONS IN ORDER TO MAXIMIZE SERVICES TO MEMBERS AND PROVIDE RESOURCES TO THE OPERATING BUDGET IN THE EVENT REVENUES DO NOT MATERIALIZE FROM AVAILABLE SOURCES, OR IN THE EVENT AN EXTRAORDINARY, NON-RECURRING EXPENSE IS INCURRED THAT CANNOT BE FUNDED FROM CURRENT OPERATIONS.

Schedule D, Part XI, Line 2d
Other Revenue Included In F/S But Not Included On Form 990

Contribution Income to Trust	$	46,000.
TRUST APPROPRIATIONS FOR EXPENDITURES		-50,468.
TRUST INCOME (LOSS)		80,283.
Total	$	75,815.

Schedule D, Part XII, Line 2d
Other Expenses And Losses Per Audited F/S

DEPRECIATION LONG TERM CAPITAL ASSETS	$	693,069.
Total	$	693,069.

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 or 22.
► Attach to Form 990.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ..... [X] Yes [ ] No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. See Part IV

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ..... ► 0

3 Enter total number of other organizations listed in the line 1 table ..... ► 0

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1	MEMBERSHIP & PROGRAM SCHOLARSHIPS		384,734.		CASH	PROVIDED TO THOUSANDS OF MEMBERS
2						
3						
4						
5						
6						
7						

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Part I, Line 2 - Procedures for Monitoring Use of Grants Funds in U.S.

ASSISTANCE IS PROVIDED TO THOUSANDS OF MEMBERS FOR CAMP SCHOLARSHIPS, REGISTRATION FOR GIRL EVENTS, MEMBERSHIP REGISTRATION COSTS, AND REGISTRATION FOR ADULT EVENTS. ASSISTANCE IS AWARDED BASED ON THOUGHTFUL ANALYSIS OF THE FORMAL REQUEST AND THE FINANCIAL NEEDS OF THE REQUESTER.

SCHEDULE J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► **Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.**
► **Attach to Form 990.** ► **See separate instructions.**

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Part I Questions Regarding Compensation

		Yes	No
1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
☐ First-class or charter travel ☐ Housing allowance or residence for personal use			
☐ Travel for companions ☐ Payments for business use of personal residence			
☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Part III			
[X] Compensation committee ☐ Written employment contract			
[X] Independent compensation consultant [X] Compensation survey or study			
☐ Form 990 of other organizations [X] Approval by the board or compensation committee			
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:			
a Receive a severance payment or change-of-control payment?	4 a		X
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4 b		X
c Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		X
If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a The organization?	5 a		X
b Any related organization?	5 b		X
If 'Yes' to line 5a or 5b, describe in Part III.			
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a The organization?	6 a		X
b Any related organization?	6 b		X
If 'Yes' to line 6a or 6b, describe in Part III.			
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III	7		X
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If 'Yes,' describe in Part III	8		X
9 If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual.

(A) Name and Title		**(B)** Breakdown of W-2 and/or 1099-MISC compensation			**(C)** Retirement and other deferred compensation	**(D)** Nontaxable benefits	**(E)** Total of columns(B)(i)-(D)	**(F)** Compensation reported as deferred in prior Form 990
		(i) Base compensation	**(ii)** Bonus and incentive compensation	**(iii)** Other reportable compensation				
DONNA K. MARTIN	(i)	207,203.	0.	0.	0.	19,829.	227,032.	0.
1 CEO till 6/2013	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
2	(ii)							
	(i)							
3	(ii)							
	(i)							
4	(ii)							
	(i)							
5	(ii)							
	(i)							
6	(ii)							
	(i)							
7	(ii)							
	(i)							
8	(ii)							
	(i)							
9	(ii)							
	(i)							
10	(ii)							
	(i)							
11	(ii)							
	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
	(i)							
15	(ii)							
	(i)							
16	(ii)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, for Part II. Also complete this part for any additional information.

Part I, Line 3 - Methods Used By Related Org. To Establish CEO/Exec. Dir. Compensation

IN CONSULTATION WITH OUR NATIONAL ORGANIZATION'S EXECUTIVE COMPENSATION TEAM, THE COMMITTEE REVIEWED MARKET DATA, INTERNAL EQUITY AS WELL AS THE INCUMBENT'S PERFORMANCE, AND THE ORGANIZATION'S PROGRESS IN MEETING ITS ANNUAL OPERATING PLAN COMMITMENTS. MARKET DATA INCLUDES THE GUIDESTAR NON-PROFIT COMPENSATION REPORT WHICH COMPILES PAY TRENDS FOR SENIOR LEADERSHIP POSITIONS. THE COMPARATIVE PEER GROUP WAS YOUTH DEVELOPMENT ORGANIZATIONS OF COMPARABLE ORGANIZATIONAL BUDGET SIZE TO GIRL SCOUTS OF EASTERN MISSOURI. ADDITIONALLY, THE COMMITTEE REVIEWED PAY TRENDS AND SPECIFICALLY CEO COMPENSATION AMONGST FIVE GIRL SCOUT COUNCILS WITH THE LARGEST GIRL MEMBERSHIP SIZE IN METROPOLITAN AREAS AND GEOGRAPHIC SCOPE SIMILAR TO GIRL SCOUTS OF EASTERN MISSOURI. AFTER CONSIDERING MARKET DATA, INTERNAL EQUITY AS WELL AS PERFORMANCE, THE COMMITTEE DISCUSSED ITS RECOMMENDATION AND RECEIVED CONCURRENCE FOR SUCH BY THE GIRL SCOUTS OF EASTERN MISSOURI'S BOARD OF DIRECTORS.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► **Attach to Form 990 or 990-EZ.**

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Form 990, Part III, Line 4a - Program Service Accomplishments

TROOP PROGRAM

Girl Scouts of Eastern Missouri is the pre-eminent leadership development organization for girls and young women, serving more than 46,000 girls and 17,000 adult volunteers in the city of St. Louis and 28 counties in eastern Missouri. Girl Scouts of Eastern Missouri is one of the largest Girl Scout councils in the United States and ranks number one in percentage of girls served. It ranks fifth out of 112 Councils in number of girl members.

Girl Scouts of Eastern Missouri is proud of the following sample of accomplishments:

- 46,228 girls were registered in Girl Scouts of Eastern Missouri in 2013
- 27,897 girls were registered in troops and 18,327 in special interest programs
- 1 in 4 girls are served by Girl Scouts of Eastern Missouri across the jurisdiction and 1 in 3 girls in urban areas
- More than one million hours of community service are delivered by Girl Scouts of Eastern Missouri annually
- More than $23 million is the annual value of the service determined by a third party
- The value of the service is also reflected in the programs and participation

Form 990, Part III, Line 4b - Program Service Accomplishments

PROJECT ANTI-VIOLENCE EDUCATION (PAVE) PROGRAM

Girl Scouts of Eastern Missouri reaches girls in difficult circumstances and helps them turn their lives around. Through programs like Project Anti-Violence Education

Name of the organization: GIRL SCOUTS OF EASTERN MISSOURI, INC.

Employer identification number: 43-0662471

Form 990, Part III, Line 4b - Program Service Accomplishments

(PAVE), girls are empowered to prevent violence in their lives. PAVE is designed to help girls and boys deal with problems such as verbal, physical, emotional and sexual abuse, as well as bullying, cliques, gangs and threats.

The discipline rates, defined as removing the student from the classroom for 10 or more consecutive days, have decreased in school districts where Girl Scouts of Eastern Missouri provides PAVE, which it has offered over multiple years at no charge to participants. In 2013, more than 29,000 young people were served through PAVE. Nearly 300,000 students have participated in PAVE programs since their inception in 2000. PAVE is offered in grades K-12. Research demonstrates the outcomes from PAVE:

•99 percent understand the difference between telling an adult about bullying and tattling on classmates

•96 percent have the new skills they need to prevent conflict

•92 percent know how to handle anger so they manage it, not anger managing them

•92 percent can reject an invitation to do something negative

•85 percent believe even one kid can help stop teasing in their school

PAVE students explained some of the things they learned:

"Listening to what is most important to others helped me think about my own values," Adriana said. "Being assertive with my friends doesn't mean conflict," Gabrielle said.

Sixth-grade students were surveyed and explained one strategy they learned from the

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program that they intend to use.

"I discovered the right way to solve a conflict," Veronica wrote. "I learned that if your best friend does things behind your back, you should talk it out," Ashley wrote.

Students keep anti-bullying journals. The program manager asked students to answer this question, "If you've been teased, how would you handle it next time?"

"I've teased someone in the past for thinking I was 'all that.' I won't do it again because it was wrong and the girl became my only best friend," Debi wrote. "Stop bullying other people and don't call people names if you don't want to be talked about and treat others the way you want to be treated, care for other people and be kind to others," Yvonne wrote.

PAVE is an innovative program developed to address the problem of youth violence. Girl Scouts of Eastern Missouri developed the PAVE program to help girls grow strong by empowering them to prevent violence in their lives.

Form 990, Part III, Line 4c - Program Service Accomplishments

APRIL SHOWERS PROGRAM

Every April, Girl Scouts of Eastern Missouri collects personal care items, such as toothpaste, soap, shampoo and deodorant that cannot be purchased with food stamps as part of our April Showers program. These items are critical to the success and well-being of people who rely on food pantries and shelters to help them rebuild their lives. The information below illuminates the importance and need of this program:

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•Girl Scouts of Eastern Missouri serves girls in the City of St. Louis and 28 surrounding Missouri counties.

•Participation in the public schools in the Missouri Free/Reduced Price Lunch Program increased by 16 percent in 2013 over 2010.

Source: Department of Elementary and Secondary Education, State of Missouri

•More than 99 percent of girls know through April Showers they help with a community need

•More than 99 percent of girls feel empowered through April Showers, becoming aware of their ability to improve their community

•More than 15,000 Girl Scouts and 12,000 adults participated in April Showers

Participants report these outcomes:

"April Showers is important because if people donate, they can change the world because some people don't have the things they need," said Annabelle, a Girl Scout Brownie. "They [the donors] can make a difference."

"Showering the Community is a lot of fun and most people are really nice and already know what we're talking about because they got the bags [at home]," said Crina, a Girl Scout Senior. "I'm adopted and I could have had a life where I didn't have these items and I want to help other people have a better life."

This work demonstrates how Girl Scouting fulfills a need:

•99 percent of the personal care items distributed annually through pantries and shelters in the jurisdiction were collected by Girl Scouts of Eastern Missouri and in 2013, 1,186,145 items were collected

April Showers is the Girl Scouts' avenue for those who are underprivileged to get the personal care items they cannot buy with food stamps - for a mother to buy shampoo

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and body wash to use before a big job interview, for a father to buy a razor and shaving cream to make himself more presentable before a personnel review that could earn him a big promotion or for children to have enough soap to let them to take daily baths and stop classmates from bullying them.

Form 990, Part III, Line 4d - Other Program Services Description

STEM and FIRST® LEGO LEAGUE PROGRAM

Girl Scouts of Eastern Missouri provides a specialized initiative to help girls explore science, technology, engineering and math (STEM). The STEM program is successful in helping girls

embrace these critical areas and pursue advanced education and careers in them. An American Association of University Women study indicates the need is essential for more female participation in these fields now and in the future. This innovative program introduces girls to educational hands-on activities and real-world applications to technology and sciences through fun activities.

The reach of Girl Scouts of Eastern Missouri is significant:

•100 percent intend to take science courses in high school and 97 percent intend to take math courses

•92 percent report they enjoy challenging themselves when something is hard to do

•30 teams with 232 girls were involved in the program compared to five teams and 42 girls five years ago

Girl Scouts of Eastern Missouri is focused and committed to offering STEM programs.

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This includes FIRST® Robotics. FIRST is a 501© (3) not-for-profit organization devoted to helping young people discover and develop a passion for STEM. The annual program culminates in an international robotics competition, a celebration where teams win recognition, gain self-confidence, develop people and life skills, make new friends and perhaps discover an unforeseen career path. FIRST teaches girls to have the courage to be judged by an adult panel the girls have never seen before, the confidence to communicate how they built the robot and work as a team as well as the character to be fiercely competitive but gracious, regardless of victory and defeat.

A Girl Scout and a parent report these results:

"We have learned that we are more successful when we work together rather than doing stuff for ourselves," explained Rebecca, member of a robotics team sponsored by Girl Scouts. "We know we can rely on each other."

"She is now very positive and it has assured her that she truly wants to become a future scientist," the parent explained about the effect the STEM program has had on their daughter.

Girl Scouts of Eastern Missouri has partnered with For Inspiration and Recognition of Science and Technology, FIRST®, to offer Council program opportunities in the STEM areas. The mission of the FIRST® program is to inspire young people to be science and technology leaders by engaging them in exciting mentor-based programs that build STEM skills. The experience also inspires innovation and fosters well-rounded life capabilities including self-confidence, communication and leadership.

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Form 990, Part III, Line 4d - Other Program Services Description

COOKIE PROGRAM

The Girl Scout Cookie Program is the largest girl-led enterprise in the world, and 2,720 troops in Girl Scouts of Eastern Missouri participated in this program in 2013. Through the Cookie Program, girls develop five essential skills - goal setting, decision making, money management, people skills and business ethics. They also develop leadership skills by demonstrating courage, confidence and character; it takes courage to speak to someone they have never met, confidence to ask for the sale and character to follow through with the order. These are skills valuable in developing the leaders of tomorrow. Research points out some of the programs' benefits:

•More than 2.95 million boxes of cookies were sold by Girl Scouts of Eastern Missouri members in 2013

•More than 25,000 girls participated in the program in 2013

•For more than 90 years, Girl Scouts have been selling cookies, developing a rich tradition of financial literacy

Participants report these developments:

Autumn R. highlighted what she learned from participating in the Girl Scout Cookie Program. "It has taught me to help others, get involved in my community and also to donate to those in need. Last year, my troop donated to the Ronald McDonald House and I really enjoyed that."

Cookies sold for $3.50 per box and all proceeds from the Cookie Program stay within

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Form 990, Part III, Line 4d - Other Program Services Description

the community to benefit local girls. Troops use the money for everything from community service projects to field trips. With these funds, Girl Scouts of Eastern Missouri can also deliver programs for girls and training for adult volunteers and maintain three local Girl Scout camps.

In addition to purchasing their favorite flavors of cookies for personal consumption, customers can also donate money toward extra boxes of cookies. The donated cookies are then given to those who might otherwise not be able to buy them. Some troops stay local and donate to food pantries, area fire stations, the St. Vincent de Paul Society or the local branch of the United Services Organization (USO). Other troops have even found ways to get donated cookies all the way to soldiers in Afghanistan through organizations such as A Soldier's Wish List and Soldier's Angels. In 2013, Girl Scouts of Eastern Missouri donated more than 36,000 boxes of cookies to the USO.

The Girl Scout Cookie Program is the most comprehensive money management program for girls. Knowing how to make, manage, spend, save and invest money is a skill that extends far beyond the cookie season. Many successful women leaders report that their first entrepreneurial experience came from selling Girl Scout Cookies.

GIRL SCOUTS BEYOND BARS PROGRAM

The Girl Scouts Beyond Bars Program serves girls whose mothers are incarcerated with a supportive troop environment. This innovative program features regular visits to the correctional center where mothers and daughters work together on projects.

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Form 990, Part III, Line 4d - Other Program Services Description

From a Formerly Incarcerated Mother:

Adrienne was incarcerated and sent to Women's Eastern Regional Diagnostic Correctional Center (WERDCC) in Vandalia, Mo. on September 18, 2001, the date of her daughter Lisa's first birthday. Adrienne was sentenced with first-degree robbery, a violent crime. She said as a violent criminal, she had limited access to services. On top of that, she said after she first arrived at Vandalia she made bad decisions, which caused her to rack up "violations."

Adrienne is bi-polar and resented being in prison. Prior to her time behind bars, she used drugs to cope with her bi-polar diagnosis. She made a decision that she would like to engage in the programs offered at WERDCC. To participate, prison staff told her that she first needed to be violation-free for a certain amount of time.

Adrienne had a friend who participated in Girl Scouts Beyond Bars (GSBB) program and she wanted to participate in it, too. Prison staff told Adrienne that Lisa could not participate until she was 6 years old. In the meantime, Adrienne began staying violation-free so she could participate in the prison reading program for children. She also began taking other classes while behind bars. In her last two or three years at Vandalia, Adrienne participated in GSBB. During program visits, she spent one-on-one time with Lisa and saw how much of a big girl she had become. When Lisa first began visiting through GSBB, she would ask her mom, "Is this where you live?" Adrienne didn't want her daughter to think of prison as a place to live and didn't want Lisa to end up in WERDCC.

Adrienne said while in prison, she met a lot of women, who, along with their cousins, daughters and other family members, were incarcerated. She became committed

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to breaking that cycle in her family because her daughter had been raised by her father and grandmother. GSBB gave Adrienne's daughter a chance to spend time with her in a positive way, which helped build the relationship that they had not yet had. Adrienne stated that the women in GSBB felt like family. They would remind each other that they did not want to get in trouble, because they didn't want to miss a visit from their daughters. Adrienne stated that Lisa first thought of Girl Scouts as a way to see her mom, but eventually she began to look forward to coming to Girl Scouts to see her friends.

Today, she and her daughter share a home. Lisa is in seventh grade and a Girl Scout Cadette while Adrienne works full-time as a medical billing clerk.

Adrienne and Lisa are proof that the GSBB program helps bring mothers and their children together in a supportive environment where both adult and child learn how to bond despite the barriers between them.

CAMPING PROGRAM

At Girl Scouts of Eastern Missouri, each girl has the opportunity to thrive in an environment where she learns new skills and experiences a growth in confidence, all while having fun and spending time making new friends. Girls who attend camp say they learn how to be their best,
treat others with respect and learn valuable decision-making and team-building skills.
Girl Scouts of Eastern Missouri served 17,265 girls at our camps during 2013. The Council subsidizes 25 percent of the direct cost and 100 percent of the indirect

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cost and overhead of the camp program. In 2012, the total Council subsidy for the camp program was approximately $1.8 million.

Research illustrates the outcomes from the camping program:

•88 percent of girls developed practical life skills that prepare them for a positive, healthy and independent future

•95 percent of girls developed critical thinking skills, considering various factors before deciding what to believe

•95 percent have stronger confidence in their abilities in the outdoors

•Camp, more than some other youth programs, provide positive developmental environments for youth, especially in providing supportive relationships with adults and peers and in skill building

•Community living, away from home, in an outdoor recreational setting provides a foundation for tremendous growth (American Camp Association)

Participants report these outcomes:

"Hiking gives me a chance to spend peaceful time outdoors and truly appreciate nature."

11-year-old Girl Scout

"I liked it when we had to find certain smells and scents of different things in

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Form 990, Part III, Line 4d - Other Program Services Description

nature." 10-year-old Girl Scout

"It was my first time on the water, in a lake. I was scared at first but when I started to paddle I got the hang of it. I really loved it." 10-year-old Girl Scout

"I had to think carefully and move carefully - it wasn't easy [Outdoor Adventure Course]. It's a lot of fun!" 13-year-old Girl Scout

Through the camp community, Girl Scouts has a special opportunity to encourage girls in a setting away from the pressures of their everyday lives. Girls who attend camp say they learn how to be their best and treat others with respect. They also learn valuable decision-making and teambuilding skills.

Form 990, Part VI, Line 11b - Form 990 Review Process

THE 990 IS REVIEWED THEN APPROVED BY THE AUDIT COMMITTEE AND THEN REVIEWED AND APPROVED BY THE FULL BOARD OF DIRECTORS.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

EACH MEMBER OF THE BOARD OF DIRECTORS COMPLETES AN ANNUAL QUESTIONNAIRE STATING WHETHER THEY HAVE CONFLICTS OF INTEREST

Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO, Top Management

IN CONSULTATION WITH OUR NATIONAL ORGANIZATION'S EXECUTIVE COMPENSATION TEAM, THE COMMITTEE REVIEWED MARKET DATA, INTERNAL EQUITY AS WELL AS THE INCUMBENT'S PERFORMANCE, AND THE ORGANIZATION'S PROGRESS IN MEETING ITS ANNUAL OPERATING PLAN COMMITMENTS. MARKET DATA INCLUDES THE GUIDESTAR NON-PROFIT COMPENSATION REPORT WHICH COMPILES PAY TRENDS FOR SENIOR LEADERSHIP POSITIONS. THE COMPARATIVE PEER GROUP WAS YOUTH DEVELOPMENT ORGANIZATIONS OF COMPARABLE ORGANIZATIONAL BUDGET SIZE

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Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO, Top Management (continued)

TO GIRL SCOUTS OF EASTERN MISSOURI. ADDITIONALLY, THE COMMITTEE REVIEWED PAY TRENDS AND SPECIFICALLY CEO COMPENSATION AMONGST FIVE GIRL SCOUT COUNCILS WITH THE LARGEST GIRL MEMBERSHIP SIZE IN METROPOLITAN AREAS AND GEOGRAPHIC SCOPE SIMILAR TO GIRL SCOUTS OF EASTERN MISSOURI. AFTER CONSIDERING MARKET DATA, INTERNAL EQUITY AS WELL AS PERFORMANCE, THE COMMITTEE DISCUSSED ITS RECOMMENDATION AND RECEIVED CONCURRENCE FOR SUCH BY THE GIRL SCOUTS OF EASTERN MISSOURI'S BOARD OF DIRECTORS.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

INTERESTED PARTIES MAY CONTACT THE GIRL SCOUTS MAIN OFFICE TO OBTAIN DOCUMENTS RELATING TO THE GOVERNING DOCUMENTS, POLICIES, AND FINANCIAL STATEMENTS.

Form 990, Part XI, Line 9
Other Changes In Net Assets Or Fund Balances

DEPRECIATION LONG TERM CAPITAL ASSETS	$ -693,069.
Total	$ -693,069.

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.
► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

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Part I **Identification of Disregarded Entities** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 33.)

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1)					
(2)					
(3)					

Part II **Identification of Related Tax-Exempt Organizations** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Sec 512(b)(13) controlled entity? Yes	No
(1) GIRL SCOUTS OF EASTERN MO TRUST FU 2300 BALL DRIVE ST. LOUIS, MO 63146 43-6024585	OPERATED SOLELY FOR THE BENEFIT OF THE GIRL SCOUTS	MO			N/A		X
(2)							
(3)							
(4)							

Part III **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations? Yes	(h) No	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner? Yes	(j) No	(k) Percentage ownership
(1)												
(2)												
(3)												

Part IV **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Sec 512(b)(13) controlled entity? Yes	(i) No
(1)									
(2)									
(3)									

Part V **Transactions With Related Organizations** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

			Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a	Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties or **(iv)** rent from a controlled entity	**1 a**		X
b	Gift, grant, or capital contribution to related organization(s)	**1 b**	X	
c	Gift, grant, or capital contribution from related organization(s)	**1 c**		X
d	Loans or loan guarantees to or for related organization(s)	**1 d**		X
e	Loans or loan guarantees by related organization(s)	**1 e**		X
f	Dividends from related organization(s)	**1 f**		X
g	Sale of assets to related organization(s)	**1 g**		X
h	Purchase of assets from related organization(s)	**1 h**		X
i	Exchange of assets with related organization(s)	**1 i**		X
j	Lease of facilities, equipment, or other assets to related organization(s)	**1 j**		X
k	Lease of facilities, equipment, or other assets from related organization(s)	**1 k**		X
l	Performance of services or membership or fundraising solicitations for related organization(s)	**1 l**		X
m	Performance of services or membership or fundraising solicitations by related organization(s)	**1 m**		X
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	**1 n**		X
o	Sharing of paid employees with related organization(s)	**1 o**		X
p	Reimbursement paid to related organization(s) for expenses	**1 p**		X
q	Reimbursement paid by related organization(s) for expenses	**1 q**		X
r	Other transfer of cash or property to related organization(s)	**1 r**		X
s	Other transfer of cash or property from related organization(s)	**1 s**		X

2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)	GIRL SCOUTS OF EASTERN MO TRUST FUND	b	50,468.	FMV
(2)				
(3)				
(4)				
(5)				
(6)				

Part VI **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 Form (1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1)													
(2)													
(3)													
(4)													
(5)													
(6)													
(7)													
(8)													

Part VII **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).